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RHMFIUU/DEPT OF HOMELAND SECURITY WASHINGTON DC

UNCLAS ABU DHABI 000314

STATE FOR PM/DTCC FOR BLUE LANTERN COORDINATOR
USDOC FOR 532/BIS/OEA/TWILLIS/EHOLLAND/LHINES
DHS FOR ICE/STRATEGIC

SIPDIS

E.O. 12958: N/A
TAGS: [BEXP](#) [ETRD](#) [ETTC](#) [AE](#)

SUBJECT: EXTRANCHECK: POST-SHIPMENT VERIFICATION: HAYATI AND SONS
TRADING CO, DUBAI, UAE.

REF: USDOC OEA Email, dated 3/5/2009

1. Ref email requested that post conduct a post-shipment verification at Hayati and Sons Trading, Dubai, UAE for the shipment of Dental Products, Toff, Matrix bands exported by J.R. Rand Corporation, Deer Park, New York.

2. On March 26, 2009 Export Control Officer (ECO) met with Mr. Hassan Hayati, Managing Director, Hayati and Sons Trading at their Deira, Dubai Tower offices. Hayati explained that his company specializes in ready-made garments, specifically men's suits from China but also trades other items such as dental equipment. ECO queried who the end user was for the transaction in question. Hayati stated that this particular shipment was for a Kenyan based customer known as Mr. Mobutu but he was unable to provide any contact information for Mobutu. Hayati vaguely alluded to meeting Mobutu during a dental exhibition in Dubai.

3. Hayati went on explain that they do not keep records on customers since the majority of his business is cash based due to the difficult economic situation. He stated that they only sell items to Dubai based customers and is often not aware of the ultimate destination for items sold locally.

4. Post is unable to definitively determine the end user and end use for this shipment. However, an inconsistent business model (men's suits vs. dental equipment), non-existent record keeping, and vague details on customers suggest that Hayati and Sons Trading may be an unreliable recipient of U.S. origin items.

OLSON